



July 12, 2018

Mark McClaine  
Buyer, Idaho Department of Fish and Game  
Administration Bureau  
P.O. Box 25  
600 South Walnut  
Boise, ID 83707  
(208) 287-2816

Dear Mr. McClaine,

Per our previous conversation regarding RECONYX Professional Series Camera Traps, I wanted to reiterate that our Professional Series Cameras (specifically the HyperFire 2 HP2X) is technically a "Sole Source" item, available from RECONYX. Some of our authorized distributors have purchased this item from us at the listed retail price and resold it to you at prices higher than our retail list price.

Purchasing these cameras in the future directly from RECONYX, Inc. will allow you a much lower overall net price. I believe that we have already quoted you a 20% discount from the retail price of \$459.99 based upon the quantity you stated (600 or more units). We will also provide you with this same discount percentage for all accessory items you will require.

You cannot attain this price point from any other source than directly from RECONYX, Inc. Please also consider that it is more efficient to deal with us directly in areas related to Technical Support after the initial sale.

Please feel free to contact me with any further questions.

Sincerely,

James Ratajczek

Vice President, RECONYX, Inc.